# Pioneering the Future– Acer Gadget's Innovation Journey

Stock Symbol 2432

**Stanley Chen** Vice President, Acer Gadget Inc. 2024.01.17 (Wed.)

### Agenda

**Company Profile** 

Products & Markets Overview

**Competitive Advantage** 

**Revenue Performance** 

**Outlook for the Future** 





### **Company Profile**



### Fostering Smart Lifestyles Through Technology

Acer Gadget , a dynamic arm of Acer Inc., innovates across industries with products and services that drive digital transformation and enhance lifestyles. Spanning hardware, software, IoT, and cloud solutions, we leverage our rich history and expertise to make the future possible.





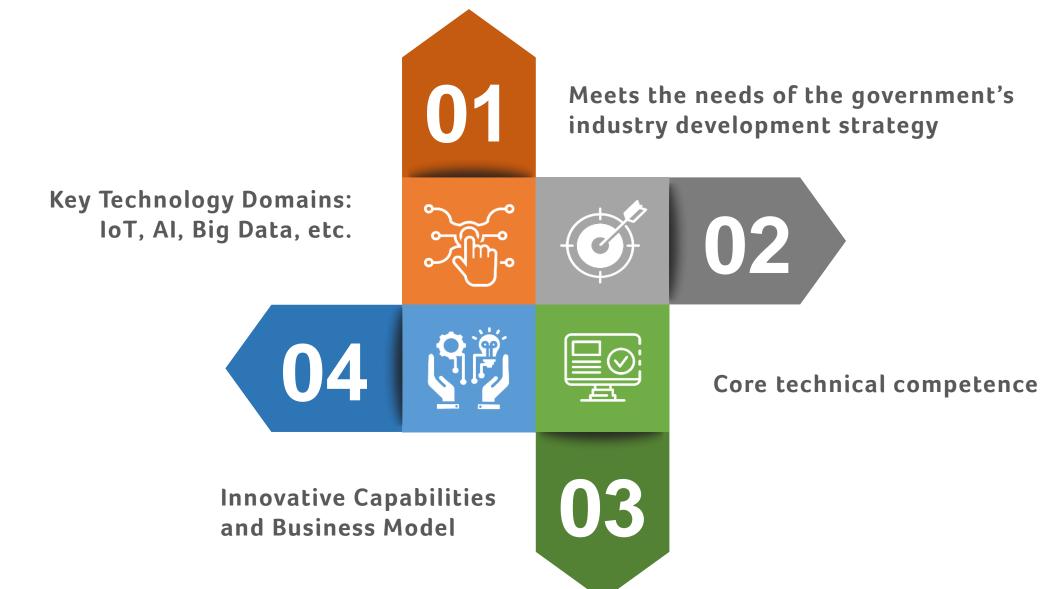






ACER GADGET CONFIDENTIA

### Criteria for Listing on the TIB



### Journey to TIB Listing

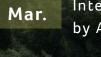
**Key Technology Domains** 

**Sustained Innovation** 

**Innovative Business Model** 

Strategic Alignment with Industry

**Market Performance** 



Integration of Gaming Gadgets by Acer Gadget Inc.

Sep. Acer Gadget Inc.'s Initial Public Offering.

GTI's spin-off for independent operations.

gti

*CPETEN* **1986** 

Establishment of E-TEN Information Systems.



2018

2022

2023

2021

May

Acer Gadget Inc. set to join the Taiwan Innovative Board.

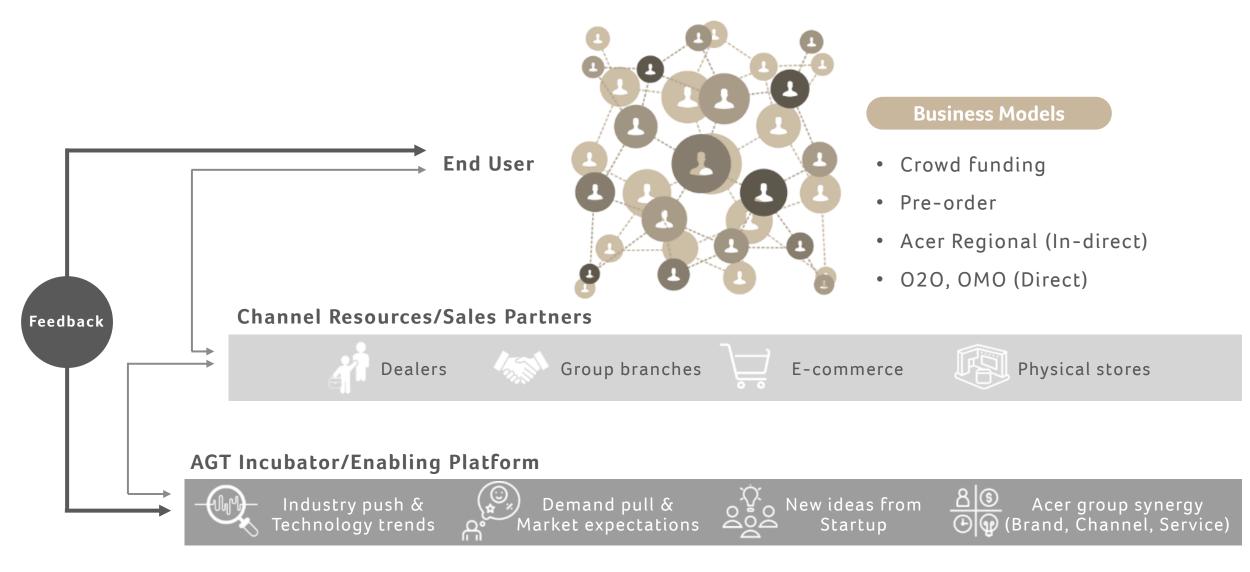
Merger of GTI and E-TEN into Acer Gadget Inc.

2008 @=

GETEN | acer

E-TEN merged into the Acer Group.

### Acer Gadget's Innovative Formula





### Products & Markets Overview



# From **Tech Essentials**









### To **Strategic Lifestyle Products**



### **Competitive Advantage**



### Acer eKinekt Has Been Well Recognized by Global Media

#### PCWorld

"(One of) the most intriguing and innovative PC hardware"

- January 6, PC World, USA

#### HOMECRUX

"It is for workaholics who are focused on pedaling their way out to keep their bodies and mind fit." "The eKinekt BD 3 lets you exercise, charge your device and also save money on energy bills."

- January 9, HOMECRUX

#### WSJ

#### CES 2023: ALL THE COOL, CRAZY AND CUTE TECH WE FOUND IN LAS VEGAS

"Getting in a workout while you're working is nice. Being able to charge your laptop using your own movement is even better."

- January 8, WSJ, USA



#### Awesome new Acer eKinekt Bike Desk lets you charge your tech and get fit too for USD999

"... Acer's latest offering is so out of left field that it's brilliant. Their Acer eKinekt BD 3 enables desk jockeys to get exercise in when working while also helping the environment too."

- January 4, Hitech Century, Malaysia

#### CNET

CHARGE YOUR LAPTOP WHILE YOU PEDAL "This new desk gives working from home a whole new meaning, because it relies on your exercise effort to properly function."

"This is the first bike desk of its kind to experiment with powering a whole workstation using kinetic energy"

- January 4, <u>CNET</u>, USA

#### 經濟日報

宏碁董事長陳俊聖下午發表結 合健身車及辦公桌的eKinekt 酷 騎桌,讓使用者**工作兼顧運動**, 將腳踏板的**動能轉換電力,為** 機器供電及個人裝置充電。



- January 4, <u>經濟日報</u>, Taiwan

### The ebii Smart eBike

#### Transform the Way You Move





#### ebii Box

The intelligent vehicle control box houses the battery pack and control box.

### Sustainable Frame with Effortless Maintenance

Equipped with a rust-free carbon belt drive and airless, flat-free tires made from closed-loop recyclable materials for easy maintenance °



#### ebii + ebiiGO – A winning recipe

My ebii 5 10%



#### ebiiAssist

Features AI-driven technology that adapts to riding conditions, pedaling power, and the user's preferred level of assistance.

#### ebiiRide

Ensures riders never run out of power on the road based on destination distance, offering three modes, including Boost, My ebii and Eco mode.

#### ebiiSecure

Automatically locks when it senses your phone is out of the connection range. Find my ebii with GPS positioning.



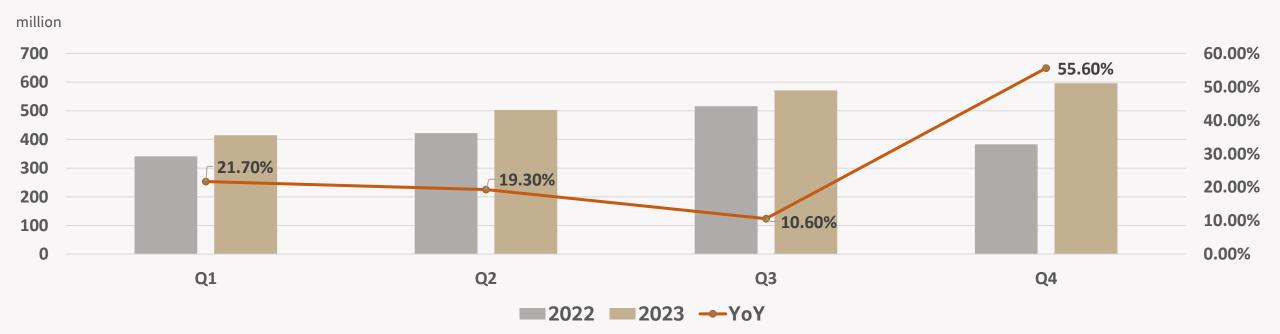


### **Revenue Performance**



### Dec. 2023 Revenue Achieves Record High, Surpassing 60% YoY Growth

- December Revenue Hits NT\$260 Million, Up 62.3% YoY
- This Boosts Q4 Revenue to NT\$596 Million, a 55.6% Annual Increase;
- Total Annual Revenue Reaches NT\$2.086 Billion, a 25.5% Growth Compared to 2022.





### Outlook for the Future



## Today's Innovations, Tomorrow's Ventures



### **Empowering a Net Zero Future**

- ring COP28 in
- Acer Group published a new energy storage product line during COP28 in Dubai, that covers applications from household to industrial levels.
- Energy storage products are sold by Acer Gadget.
- The sales model for energy storage-related products, due to varying regulations and certifications across regions, will initially **target the European market**. Three different energy storage battery products, each with distinct wattage specifications, will be introduced.
- The products will be launched gradually in the first half of the year, followed by a phased expansion into other overseas markets such as the United States, adding new business momentum.



**eBikes** and **eScooters** are key to **net zero** transport in smart cities.



### **Strategic R&D Direction**



#### **Apparel Business**

- IoT, sensors & smart features
- Environmentally friendly materials & fabrics

#### **Smart Device Business**

- Eco-friendly and sustainable products, such as eMobility and kinetic-tech products.
- Integrated peripheral with functions catering to various lifestyles and enhancing productivity.
- New technologies and services that meet the needs of customers and end users.

#### **Solution Business**

- Continue to develop metaverse-related technologies and applications.
- Invest resources in AI and big data analytics initiatives.
- eMobility users' behavior patterns and road conditions analysis to provide a better riding experience.







# The Best is Yet to Come